

Firm Overview

We develop niche market leaders into global growth stories

We are a New York and San Francisco Bay Area-based private equity firm investing in market-leading, middle-market advanced manufacturing and business services companies with under-resourced and unrealized global growth potential.

Our companies always have a strong U.S. nexus (headquarters, significant operations, primary growth market, or majority of revenue) and often significant global operations or expansion opportunities.

The team employs a hands-on approach to partnering with management to drive growth and create value across the investment lifecycle. We help companies achieve their full potential as world-class, industry-leading companies.

We have an in-house Portfolio Operations Team and an extensive, global Senior Executive Advisor network of over 139 seasoned professionals.¹

Since 2003, Argand's investment team has collectively sourced, executed and/or managed 22 platform transactions and 50 add-on transactions. The firm manages \$685+ million in capital.

¹ Please refer to the note overleaf for additional information on our Senior Executive Advisor network.

Investment Philosophy:

- Build Global Growth Platforms
- Identify under-resourced & unrealized global growth potential
- Implement transformative growth strategies
- Develop active partnership
- Utilize deep operating expertise

Target Size:

- Platforms: \$15mm - \$50mm EBITDA
- Active acquisition strategies

Target Businesses:

- Advanced Manufacturing
- Business Services

Target Geographies:

- North America, Europe
- Always with a strong U.S. nexus

Scalable and Resilient Businesses in Sectors We Know Well

ADVANCED MANUFACTURING

Consumer Goods

Capital Goods

Industrial Technology

Healthcare Products

BUSINESS SERVICES

Commercial & Industrial Services

Professional Services



Current Niches of Interest Include:

Advanced Manufacturing



- Hobbyist/enthusiast themes
- Ingredients
- Animal health & feed
- Specialty packaging & materials
- Water treatment & flow control
- Footwear components & textiles
- Industrial technology
- HVAC & air filtration

Business Services



- Mining services
- Testing, inspection & compliance
- Training, certification & simulation
- Pet services
- Residential & landscape services
- Maintenance & repair
- Specialty distribution & logistics
- Telematics

For new investment ideas, please contact Joyce Schnoedl: jschnoedl@argandequity.com

Hallmarks of an Argand Deal



Market Leadership



Sustainable Competitive Advantages



Significant Growth Potential



Defensive Characteristics



Complexity We Understand

Firm Overview

Our Team's Global Investment Experience & Networks Support Our Strategy



Note: Sigma, Brintons, OASE, Concrete Pumping Holdings, Inc. ("CPH"), Midwest Can/No Spill/Rotopax and Cherry are portfolio companies of Argand Partners. One or more of the Argand investment team members were substantially involved in the acquisition, management and/or disposition of each portfolio company named above while employed by a prior firm (Castle Harlan) and/or Argand Partners. Please refer to the Argand team biographies starting on the Argand website.

The investment examples shown in this presentation are presented herein for illustrative purposes only, have been selected in order to provide examples of the types of investments made by Argand and do not purport to be a complete list thereof. It should not be assumed that investments made in the future will be comparable in quality or performance to the investments described in this presentation.

Argand Portfolio Companies (all seeking add-on investments)



Add-ons: keyboards, headsets, mice, video, peripherals, ergonomics

Acquired September 2020
World's leading manufacturer of precision keyboard switch technology



Add-ons: specialty containers for industrial, consumer & medical

Acquired March 2020
Leading U.S. manufacturer of portable fuel containers



Add-ons: concrete pumping, concrete waste management

Acquired December 2018
World's largest concrete pumping service provider



Add-ons: water gardens, water treatment, indoor aquatics, lake mgmt

Acquired October 2017
World's leading aquatic technology brand for water gardens and fountain technology



Add-ons: carpeting, rugs, hard flooring, hospitality interiors

Acquired July 2017
World's leading designer and manufacturer of luxury Axminster carpet



Add-ons: metal castings, machined/engineered components

Acquired October 2016
Leading U.S. manufacturer of highly-engineered metal components

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Note: Market positions are determined based on consulting firm reports (e.g., from acquisition) and management estimates. This information is being provided to you for informational purposes only and is not, and may not be relied on in any manner as, legal, tax or investment advice or as an offer to sell or a solicitation of an offer to buy an interest in an investment sponsored by Argand. While our Senior Executive Advisors, or SEA, are not employed by or affiliates of Argand and they have no formal commitment to provide services to Argand, SEA members often voluntarily provide services to assist Argand, including evaluating, monitoring and managing our portfolio companies.